



Job Description

About the Company.

AirLuxxis Aviation Services Pvt Ltd, known as **AirLuxxis** is a leading boutique charter brokerage and aircraft sales firm. We represent and support two aircraft OEMs and a GSE OEM in India.

Company website – www.airluxxis.com

Job Title – Aircraft Sales Director

Level – Director/VP

Key Responsibilities

- Responsible for and lead aircraft sales division for AirLuxxis
- Participate in the implementation of sales strategies and business plans
- Responsible for initiating and monitoring sales & business development projects with stakeholders
- Responsible for maintaining customer relationships to foster and provide value to clients
- Identify long term regional market trends, market opportunities and customer learnings for AirLuxxis's strategy development
- Building collaborative relationships and maintain relations with OEM partners
- Lead the sales team to ensure business objectives are met
- Engage with customers on a regular basis

Key Requirements

- Multi-faceted aviation professional with knowledge of flying and aviation operations
- Minimum 15+ years of aviation experience
- Excellent written skills and sound verbal communication skills
- Preferred a former Defense Officer with flying experience.
- Ability to work independently and lead a team
- Good knowledge of MS Office and latest digital tools
- Strong interpersonal and communication skills
- Critical-thinker and problem-solver
- Confidence and inquisitive nature coupled with excellent attention to detail

Please send in your updated resumes to hr@airluxxis.com

Last date of receiving application is 18th Aug 2023.